

Be our next Insurance Sales Advisor

Who we are

At Cincinnatus Insurance, we have a passion for redefining what a client can expect from their insurance agency. If you're looking for challenging, fast paced environment and being part of a winning team, then look no further. We are a modern day, local independent agency representing multiple insurance carriers, embracing technology and giving back to the community.

What you'll be working on:

- Customizing auto, home, business, and life insurance packages to meet clients' needs
- Following our proven sales process to generate new leads and close deals
- Networking with groups and individuals to create new opportunities
- Working warm leads and referrals provided by the agency
- Utilizing technology to create video proposals for clients

What you'll need:

- Obtaining Property & Casualty License and Life & Health License
- College degree or 2+ years working in a professional office setting, preferably in sales
- Well-developed networking, sales, and organizational skills
- Efficient computer skills including but not limited to: Microsoft Word, Excel, and Outlook

The perks:

- Total average first year earnings range from \$50K to \$80K through a combination of base, bonus, and uncapped commission
- Potential for top performers to earn over \$100k+ as well as residual income
- Some candidates eligible for sign-on bonus
- Paid time off and paid parental leave
- Paid training and assistance obtaining your licenses
- Hybrid/remote work potential
- Path to become agency partner